



DevOps Institute

Education Partner

PROGRAM



Grow Your Business with DevOps Institute

Worldwide DevOps interest and adoption is growing at a rapid pace and with it comes the need for enterprises to train their teams on DevOps principles and practices. Quickly go-to-market and grow your business by offering DevOps training and certifications to your clients.

DevOps Institute is the premier global Association for DevOps Professionals, dedicated to advancing the human elements of DevOps.



DevOps Institute provides a unique SKILup experience with a multitude of resources providing a continuous learning experience to your clients with Skills, Knowledge, Ideas, Learning (SKIL).

DevOps Institute offers a comprehensive DevOps learning solution and sets the industry standard for relevant, current, and sustainable programs. Working with respected DevOps thought leaders, DevOps Institute offers the most respected Certifications in the domain.



Collaborative Body of Knowledge

DevOps Institute solutions are based on a collaborative body of knowledge, comprising of research, knowledge and artifacts to guide learners and organizations through the transformation journey while upSkilling and reskilling DevOps capabilities.

The collaborative body of knowledge is based on Four Pillars each comprising of three sub-categories:



Explore & Discover

Vision
Success
Landscapes



Understand & Learn

Frameworks
Principles
Core Practices



Plan/Practice & Do

Culture
Process & Functions
Automation



Optimize & Improve

Performance
Ask Questions
Visual Library

Course Blueprints

- › DevOps Foundation
- › DevOps Leader
- › SRE Foundation
- › SRE Practitioner *(blueprint coming soon)*
- › DevSecOps Foundation *(blueprint coming soon)*
- › Continuous Testing Foundation
- › Certified Agile Service Manager
- › Continuous Delivery Ecosystem Foundation



Become a Partner

The DevOps Institute partner program provides an inclusive partnership with unique & top-notch SKIL resources to elevate your business while supporting client needs in advancing organizational digital transformation initiatives.

DevOps Institute invests significantly in the global DevOps community and ensures the most current materials are available for Partners to leverage.

DevOps Institute Partners are a fast-growing network in more than 80+ countries and spanning multiple industry verticals while advancing the Humans of DevOps movement.

Training Companies



Consulting Organizations



System Integrators



Software Companies





Partner Benefits

DevOps Institute licenses the latest courseware to Partners and is the accreditor of the certifications. Partners have the opportunity to ramp-up instructors or leverage third-party instructors to facilitate the course deliveries.



**Body of
Knowledge**



Research



Events



Certifications

Benefits

- › Ability to leverage SKILup resources
- › Pre-sales and marketing support to properly position and promote the courses
- › Marketing Assets with access to customizable collateral for events and social media promotion
- › Distinguish your business with quality and up-to-date content and recognized DevOps certifications
- › Capitalize on the recognized and respected global DevOps Institute brand
- › Add your Partner classes and course dates to the DevOps Institute website and get direct leads to your website
- › Enable learners to earn certifications, digital badges, and connect with DevOps Institute global community members for social continuous learning
- › Personalized online ordering portal - easily order content and examinations Leverage the thought leadership along with the global and regional research from DevOps Institute with your clients & prospects
- › In addition to our certification portfolio, DevOps Institute also offers the **Assessment of DevOps Capabilities (ADOC)** for Consulting organizations looking to offer assessment for your clients



DevOps Institute Certification Portfolio

Certifications:

- DevOps Foundation®
- DevOps Leader®
- DevSecOps FoundationSM
- Continuous Testing Foundation
- Continuous Delivery Ecosystem FoundationSM
- Site Reliability Engineering (SRE) FoundationSM
- Site Reliability Engineering (SRE) PractitionerSM
- Agile Service Manager®

Content Delivery Modalities:

eBooks, eLearning, Printed Courseware

Exam Delivery Modality:

Web-based, open book, non-proctored





Criteria for Becoming a Partner

- › Be an active legal entity
- › Submit 30-60-90 annual plan to promote the DevOps Institute portfolio
- › \$500 USD annual Partner accreditation fee
- › Be financially viable with sufficient resources to align with DevOps Institute high-quality standards
- › Comply with all applicable laws, regulations, and requirements
- › License courseware from DevOps Institute on a pay-per-use learner basis



Criteria for Becoming an Accredited Trainer

- › Have demonstrable experience, credentials, and subject matter expertise on the course topic
- › Have at least one (1) year of active proven training experience or extensive DevOps experience
- › Successfully pass (or have passed) the appropriate course certification
- › \$200 USD annual Instructor accreditation fee
- › Be either associated with an existing Education Partner or become a Partner

Accredited Instructors will receive Trainer Self-Study materials and one exam voucher at no additional cost. Additional exam vouchers to ramp-up on the other courses, can be purchased at a discounted rate.



Partner

Terms and Conditions

- › Execute and abide by the Partnership agreement
- › Proudly, ethically, professionally, and legally represent DevOps Institute
- › Comply with all policies, guidelines, and intellectual property usage requirements
- › Accurately and actively market the offerings to customers and prospects
- › Use approved logos and marketing assets
- › Ensure that only DevOps Institute approved content is leveraged for course deliveries
- › Make payments on time and accordingly to the terms of the Partner agreement
- › Promptly notify of any infringement or unauthorized use of materials, logos, or property
- › Ensure that courses are taught only by approved, accredited, and registered trainers
- › Ensure a high-quality learner experience and quality of training by offering learner surveys and other feedback mechanisms
- › Provide DevOps Institute feedback on courseware and learning experience to ensure continuous improvement
- › Ensure that the DevOps Institute copyright is visible on all intellectual property
- › Do not extract, copy, print, or distribute DevOps Institute courseware
- › Use social media responsibly, following the DevOps Institute Code of Conduct



Partner with Us

Join our Global Education Partner network and advance hundreds of thousands of IT professionals that need new Skills, Knowledge, Ideas, Learning (SKIL) to cross the cultural and technical divide that is facing organizations today.

Someone on our team will be in contact with you shortly.
Should you need something immediately, please contact us at
CustomerService@DevOpsInstitute.com



DevOps INSTITUTE

Sign Up Today!