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Connecting Business and Tech Ops with a Transformational Digital Ops Strategy and Intelligence Platform

How connecting Legal Ops and DevOps processes and toolsets can deliver holistic operational efficiency and stakeholder value

Case Study and Panel Discussion

Host and Panelists

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The Impact of Digital Transformation

How is Digital Transformation changing the view and/or role of Ops across the organization?

Connecting Ops Teams with a Transformational Strategy

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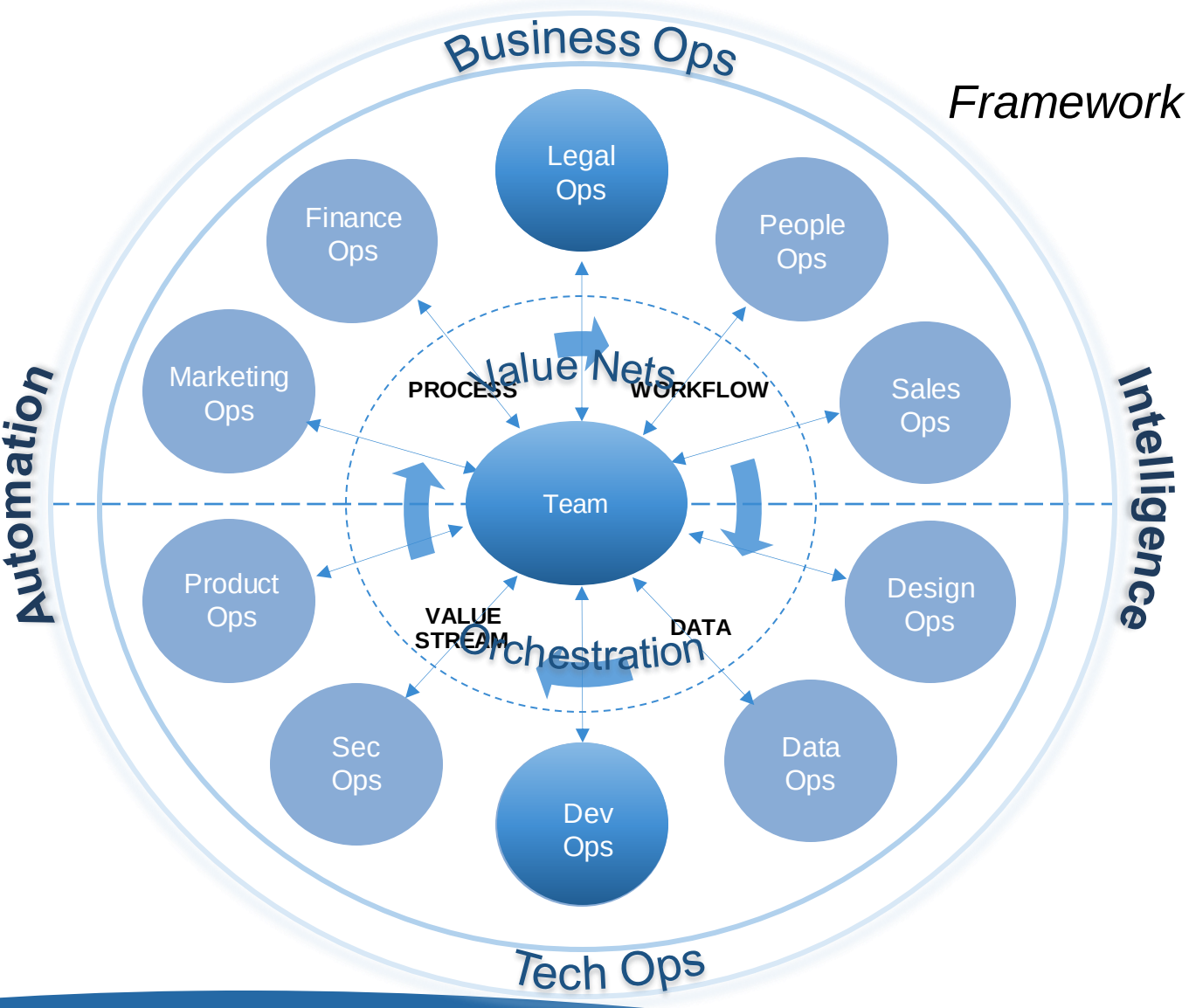
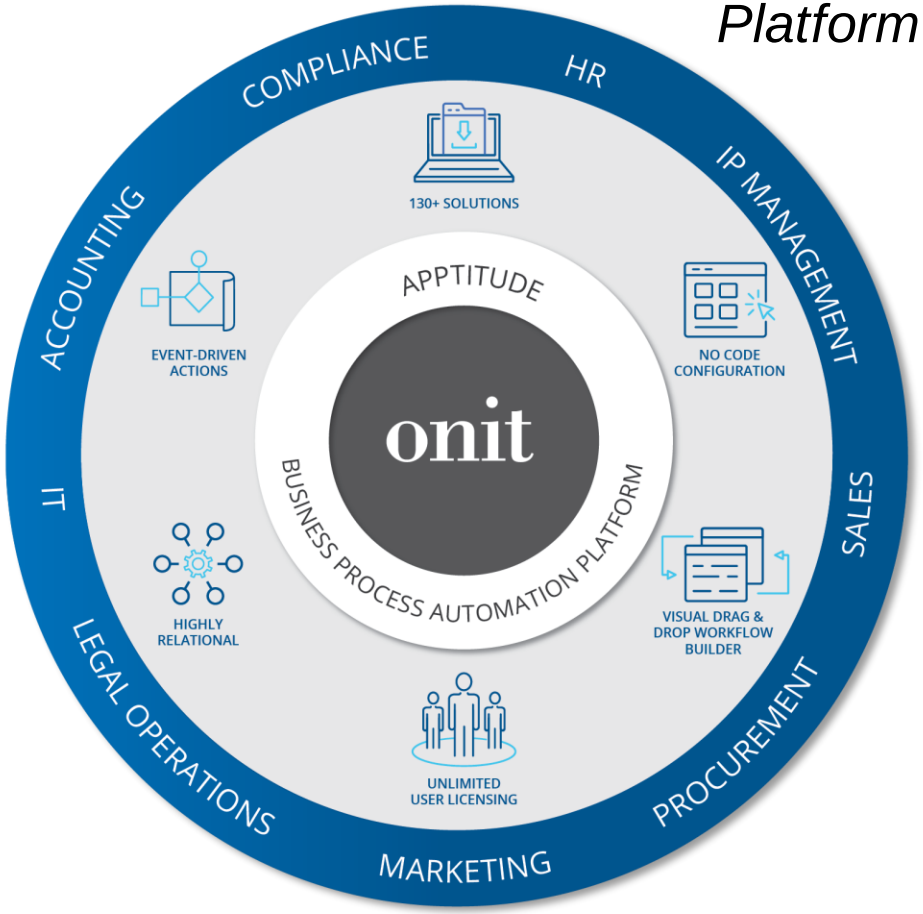
Framework



Platform



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Digital Transformation and Ops Journey

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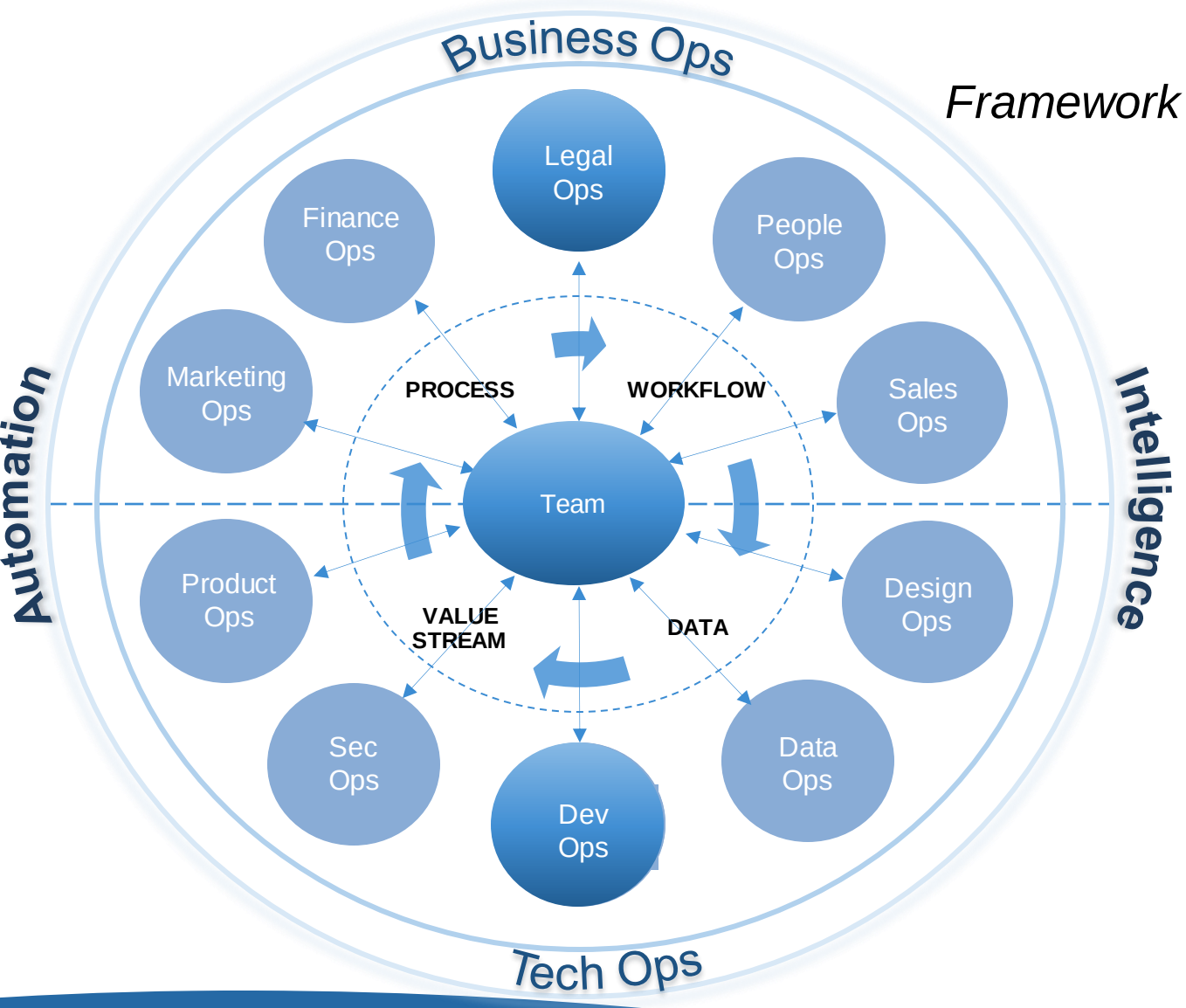

Framework

TIAA

Lenovo

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The Impact of Digital Transformation

What is Legal Ops and how was it primarily connected to your strategic operational and digital transformational journey?

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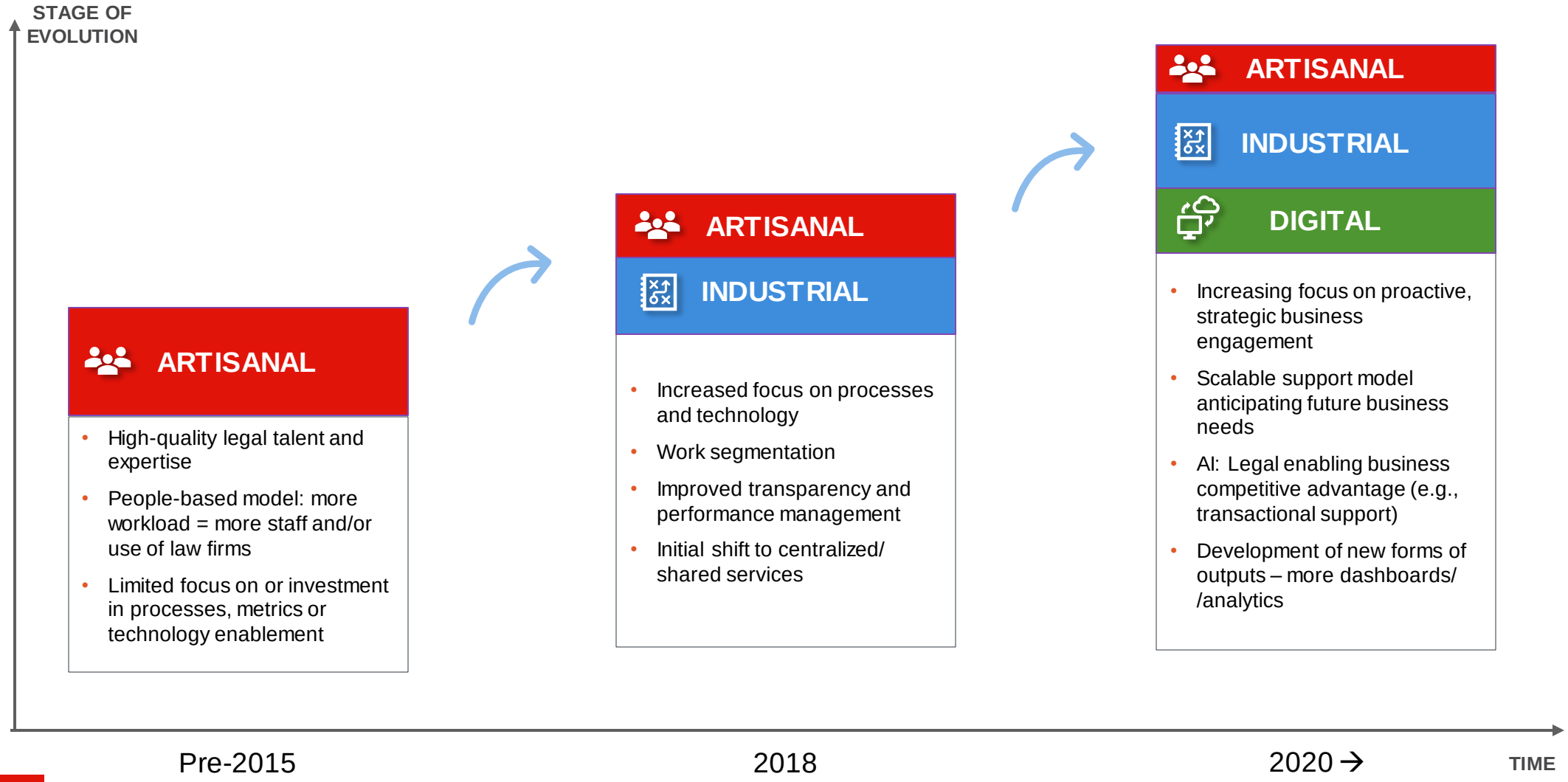
Delivering on our Transformation

Reshaping Lenovo Legal into an Industrial + Digital model



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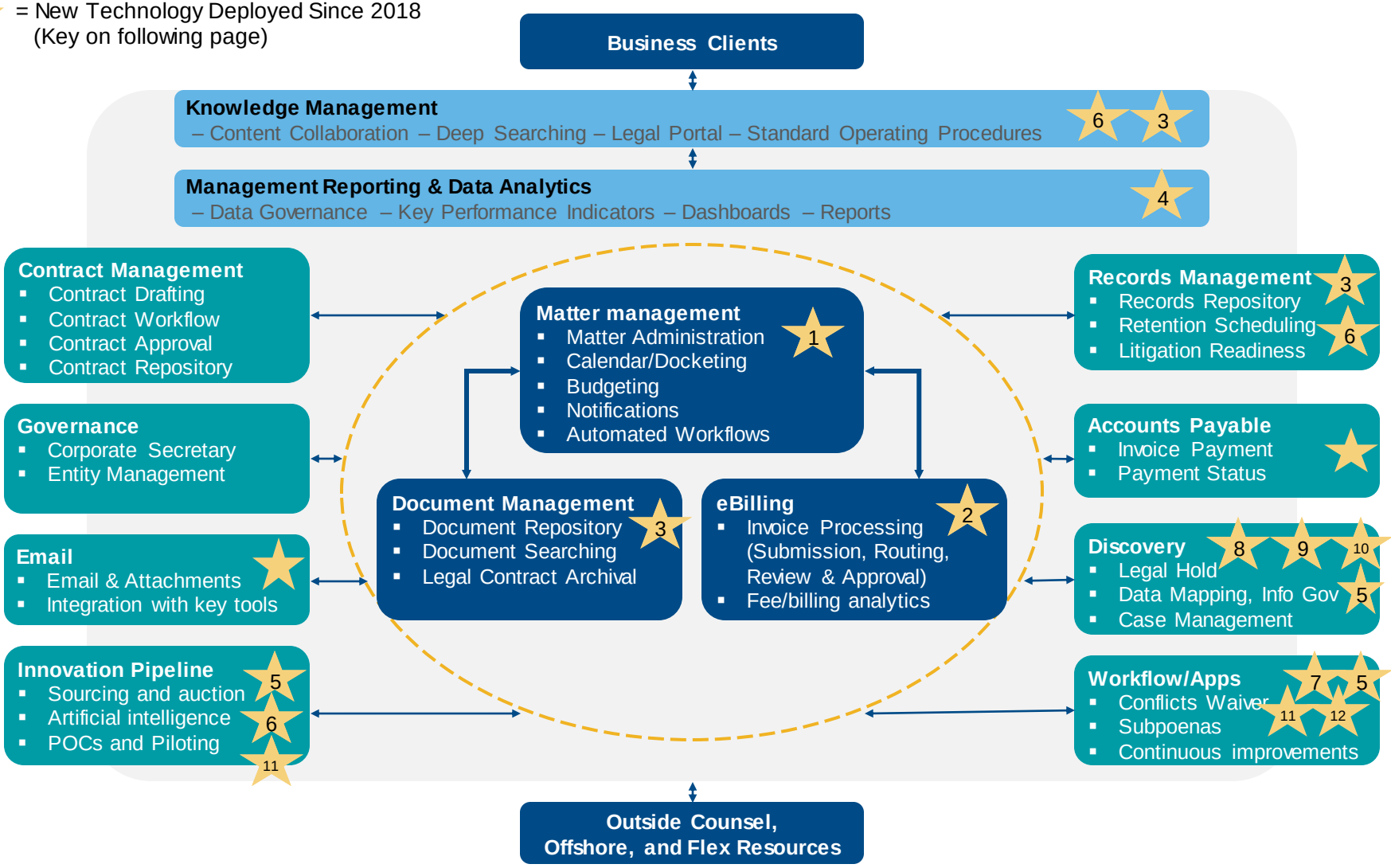
Law's Technology Framework

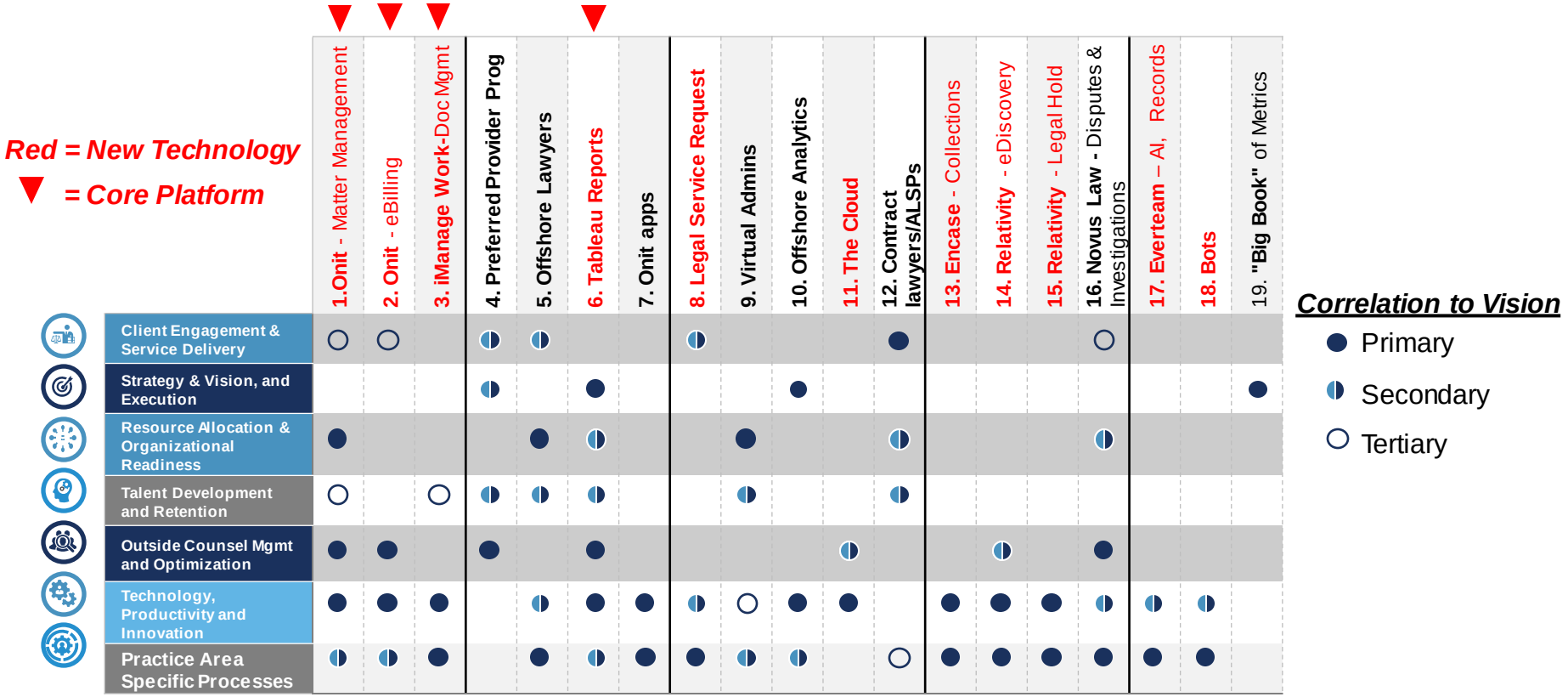
= New Technology Deployed Since 2018
(Key on following page)



New Integrated Technology Platform is Highly Correlated to Achieving our Vision and Objectives

Red = New Technology

▼ = Core Platform



The Impact of Digital Transformation

What was the relationship of your strategy & tech platform for aligning internal operational processes to deliver better efficiency and productivity?

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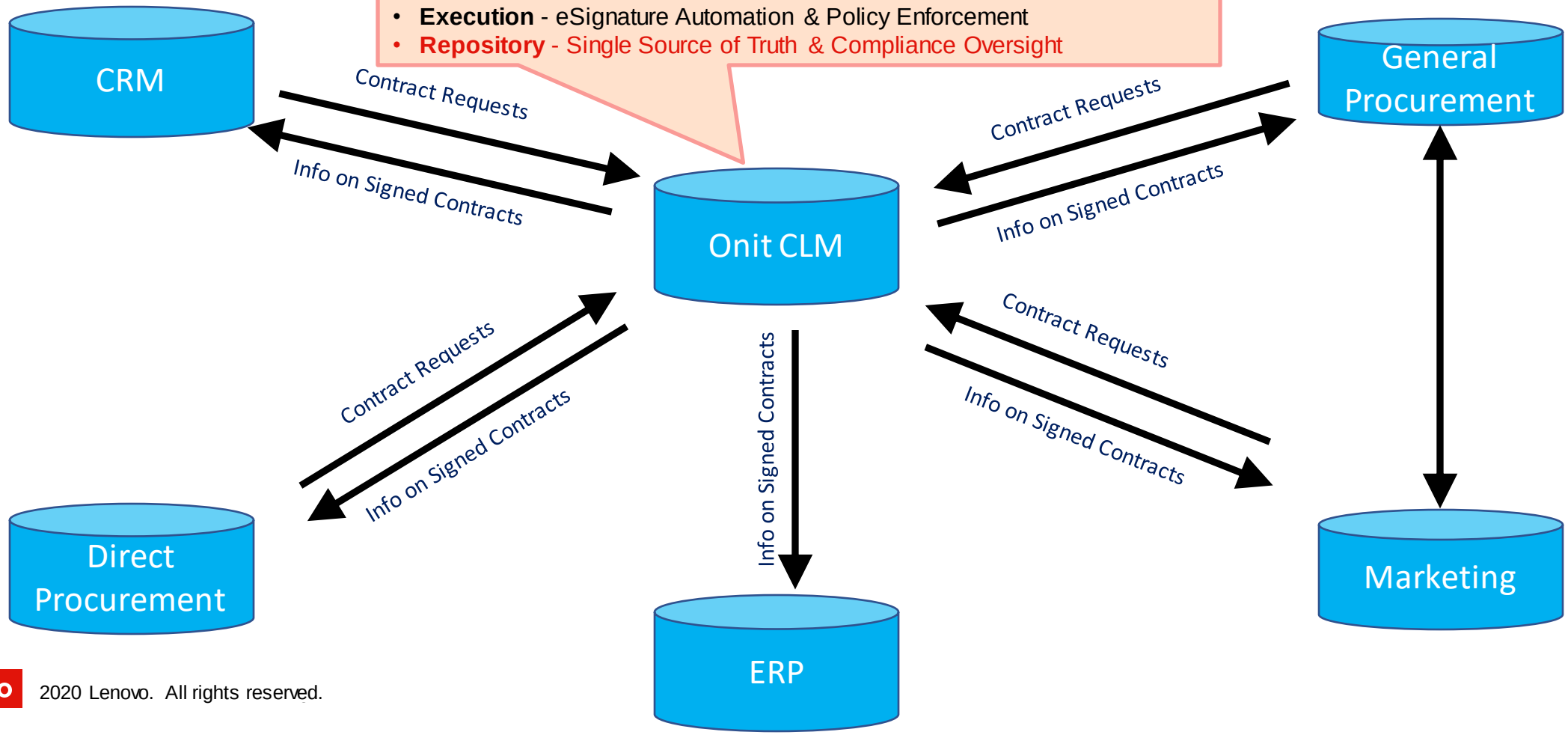
Model for Integration with CLM (illustrative)

CENTRALIZED GOVERNANCE & LIFECYCLE MANAGEMENT

- **Template Management & Automation**, including legal entity selection and Geo unique terms (e.g., applicable law and venue)
- **Negotiation** – Cross functional collaboration (via tasks), Version Control
- **Controls** - DOA Enforcement, Including Non-Financial Approvals for Contract Risk
- **Execution** - eSignature Automation & Policy Enforcement
- **Repository** - Single Source of Truth & Compliance Oversight



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Today's Challenges – Attorneys are busy

Changes Experienced by transactional attorneys as a result of the CLM requirements

Contract Lifecycle: Attorneys engaged in the E2E, not just the legal review

Data Quality: Ownership & Accountability

Business Broadening: New business areas and growth of traditional business

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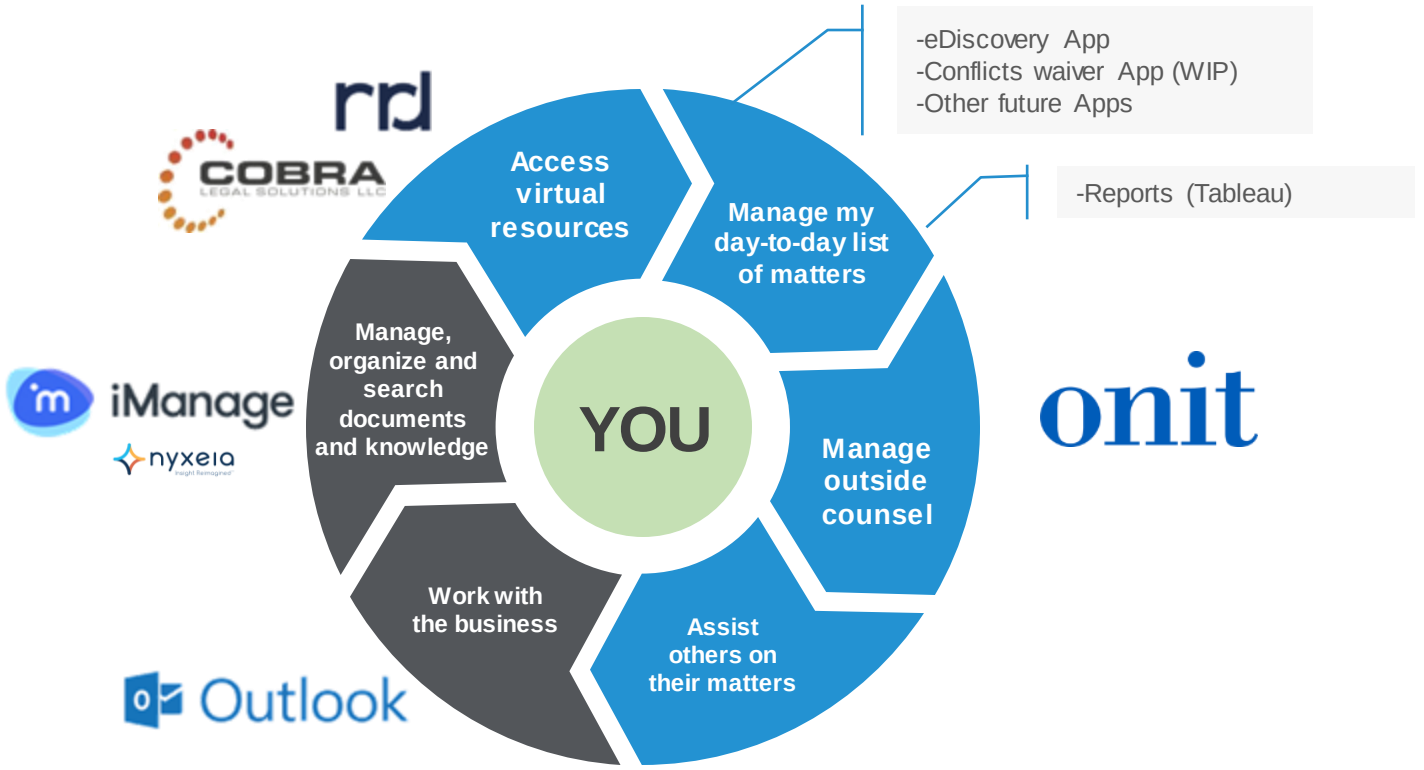
Onit Works with Other tools to Enable a Lawyer's Day-to-Day Work



Integration of Best-in-Class Tools to Build a World-Class Platform

The Impact of Digital Transformation

Why and what are some of the emerging technologies you see on the horizon for Legal Ops and other Business Ops functions?

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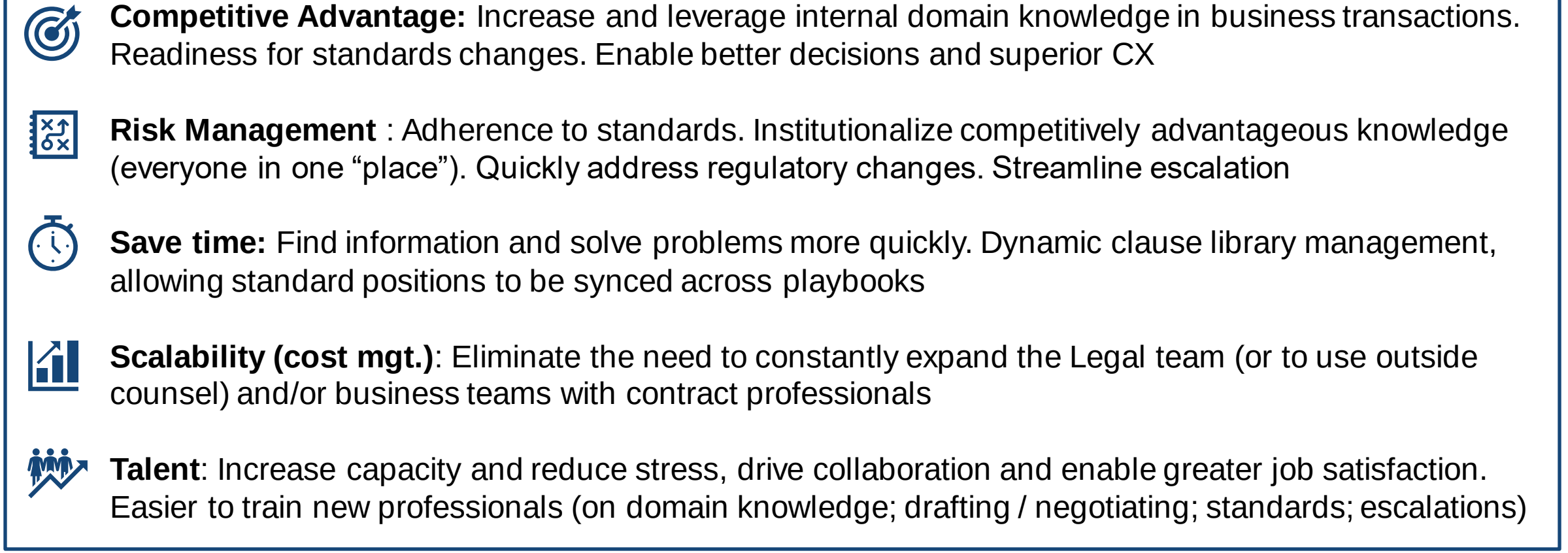
Why “AI + CLM” make sense for us

Case for change: workload growing (new business areas + more business activity) and currently the only answer is more people. Enterprise investments are not addressing this trend…



Competitive Advantage: Increase and leverage internal domain knowledge in business transactions. Readiness for standards changes. Enable better decisions and superior CX

Risk Management : Adherence to standards. Institutionalize competitively advantageous knowledge (everyone in one “place”). Quickly address regulatory changes. Streamline escalation

Save time: Find information and solve problems more quickly. Dynamic clause library management, allowing standard positions to be synced across playbooks

Scalability (cost mgt.): Eliminate the need to constantly expand the Legal team (or to use outside counsel) and/or business teams with contract professionals

Talent: Increase capacity and reduce stress, drive collaboration and enable greater job satisfaction. Easier to train new professionals (on domain knowledge; drafting / negotiating; standards; escalations)

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See it in Action!

Onit's AI Platform Demo

Webinar Link to register:
https://onitshare.zoom.us/webinar/register/WN_jBkbhD9FTd2dvIbFsd8bCQ

When: December 20th 1:00PM CST

Join us in the Network Lounge!

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